



Club Health Assessment for District T 1 through July 2011

Club Number	Club Name	Charter Date	Status	Membership						Reports					Finance	LCIF	
			Current Status *	Number of Times on Status Quo within 2 years	Current Member Count	YTD Members Added	YTD Members Dropped	YTD Net Growth	Member Count 12 Months Ago	Avg. length of service for dropped members	Months Since Last MMR ***	Yrs. Since Last Officer Report	President Rotation	No Active Email **	Months Since Last Activity Report ***	Account Balance	Donations for current Fiscal Year
					If below 15 members appears in red				If net loss is greater than 20% appears in red			If no report in 3 months appears in red	When more than one year appears in red	Notes the officers that do not have an active Email	If no report in 12 months appears in red		
Clubs less than two years old																	
110795	IQUIQUE LA ESMERALDA	04/07/2011	Active		20	0	3	-3	-13.04%	0	0	0		Same	P,T,M	N/R	
Clubs more than two years old																	
18194	ANTOFAGASTA	07/16/1952	Active		25	0	0	0	0.00%	20		1		Same		1	
37066	ANTOFAGASTA EL ANCLA	05/21/1979	Active		15	0	0	0	0.00%	16		0		Same		3	90+ Days
59722	ANTOFAGASTA FLOR DEL DESIERTO	06/18/1997	Active	1	17	0	0	0	0.00%	15		5		New		5	
84014	ANTOFAGASTA PUERTO ESPERANZA	10/05/2004	Active	1	7	0	1	-1	-12.50%	10	1	0		New	P,M	3	
18195	ARICA	02/26/1951	Active		10	0	0	0	0.00%	12		0		Same	T	1	
31269	ARICA SAN MARCOS	10/21/1975	Active		19	1	1	0	0.00%	23	6	0		Same		1	
18197	CALAMA	07/15/1959	Active		18	0	0	0	0.00%	19		7	1	None		N/A	
68873	CALAMA INCA COYA	05/29/2003	Active		33	0	10	-10	-23.26%	36	2	0		New	M	7	
18198	CASABLANCA	05/09/1968	Active		13	0	0	0	0.00%	11		7	1	None		N/A	90+ Days
18200	CHUQUICAMATA	08/25/1956	Active		21	0	0	0	0.00%	21		3		Same	S	3	90+ Days
18202	COPIAPO	11/03/1949	Active	1	25	0	1	-1	-3.85%	24	0	0		New		17	
97122	COPIAPO SAN FRANCISCO DE LA SELVA	05/10/2006	Active		21	1	0	1	5.00%	16		0		New		0	
32741	DIEGO DE ALMAGRO	09/24/1976	Active	1	15	0	0	0	0.00%	15		1		New	T	N/R	
66451	ILLAPEL DOMINGO ORTIZ DE ROZAS	06/28/2002	Active		16	2	2	0	0.00%	18	6	0		New	T,M	9	
18207	IQUIQUE	06/11/1952	Active		15	0	0	0	0.00%	15		3		New		2	
78606	IQUIQUE LEONAS DE TARAPACA	03/30/2004	Active	1	19	0	2	-2	-9.52%	17	1	0		New	T	11	
18210	LA SERENA	01/05/1950	Active		17	0	0	0	0.00%	17		2	1	None		N/A	
18213	LOS ANDES	10/29/1949	Active		12	0	0	0	0.00%	10		1		Same	S,T,M	N/R	
18217	OLMUE	10/25/1966	Active	1	16	0	3	-3	-15.79%	18	5	0		Same	P,T	23	
18218	OVALLE	10/09/1950	Active	1	26	0	0	0	0.00%	15		3	1	None		N/A	
37127	PENA BLANCA	05/24/1979	Active		14	0	0	0	0.00%	14		0		Same	M	0	90+ Days
38468	PENUELAS	05/06/1980	Active		15	0	0	0	0.00%	15		3	1	None		N/A	90+ Days
18222	QUILPUE	08/10/1949	Active		24	0	0	0	0.00%	21		3		New	T	16	



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18223	QUINTERO	10/14/1953	Active	1	9	0	0	0	0.00%	12		1		Same	P,T	67				
18226	SAN FELIPE	05/31/1950	Active		15	0	2	-2	-11.76%	17	3	0		New	P	14	90+ Days			
18215	SAN LORENZO	09/15/1964	Active		13	0	0	0	0.00%	14		0		New		7	90+ Days			
103746	SAN PEDRO DE ATACAMA	11/12/2008	Active		13	0	0	0	0.00%	13		19	1	None		N/A	90+ Days			
30129	SANTA MARIA	01/20/1975	Active		16	0	0	0	0.00%	16		3		New	P,S,M	N/R	90+ Days			
18228	TOCOPILLA	10/12/1955	Active		23	0	0	0	0.00%	23		3		New	M	57				
18229	VALLENAR	10/07/1950	Active		15	0	0	0	0.00%	16		0		Same		0				
18230	VALPARAISO	01/14/1949	Active		28	2	2	0	0.00%	28	8	0		Same	S,T	14				
29962	VALPARAISO ALMENDRAL	11/25/1974	Active		10	0	0	0	0.00%	10		0		Same	M	N/R	90+ Days			
34204	VALPARAISO PLAYA ANCHA	06/27/1977	Active	1	12	0	0	0	0.00%	13		0		Same	P,S	N/R				
18231	VILLA ALEMANA	08/15/1949	Active		17	0	1	-1	-5.56%	15	21	0		Same	T	0				
18232	VINA DEL MAR	04/15/1967	Active		17	0	0	0	0.00%	18		0		Same		N/R				
34392	VINA DEL MAR CONCON	08/24/1977	Active		11	0	0	0	0.00%	11		16		Same	S	N/R				
64707	VINA DEL MAR MARINA VINA	10/09/2001	Active		17	0	0	0	0.00%	19		6		Same	P,S,M	13				
34030	VINA DEL MAR RENACA L C	06/08/1977	Active	1	11	0	0	0	0.00%	12		7	1	None		N/A	90+ Days			
39	0	0	0	660	6	28	-22	-3.23%	635	17	74%	36%	18%	28%	0	0%	0	0	0	0%

* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

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Clubs less than two years old																		
106943	SAN JOAQUIN VILLA LA UNION	12/09/2009	Status Quo	1	12	0	0	0	0.00%	21			6	1	None		N/A	90+ Days
Clubs more than two years old																		
59632	CALERA DE TANGO	06/02/1997	Active		15	2	2	0	0.00%	11	2		0		New	P,T,M	2	
18234	CARTAGENA	07/26/1971	Active		10	0	0	0	0.00%	10			0		Same	P,T,M	2	
65047	COMUNA SAN JOSE DE MAIPO	03/01/2002	Active	1	11	0	0	0	0.00%	9			0		Same	T	23	
18237	CONCHALI	01/13/1965	Active		14	0	0	0	0.00%	14			0		Same	S,T,M	34	
44445	EL BOSQUE	12/27/1984	Active	1	11	0	0	0	0.00%	12			0		Same	T,M	3	
50640	EL TENIENTE COYA RANCAGUA	06/06/1990	Active	1	9	0	0	0	0.00%	9			0		New	T	10	90+ Days
18235	LA CISTERNA	05/29/1952	Active		20	0	0	0	0.00%	20			0		New	P,T	0	
18243	LA FLORIDA	12/09/1954	Active		19	0	0	0	0.00%	17			0		New	S	1	90+ Days
34114	LA FLORIDA SUR	06/17/1977	Active		16	0	1	-1	-5.88%	17	1		0		New	M	0	
61313	LA FLORIDA VILLA LOS ARCOS	12/01/1998	Active		8	0	0	0	0.00%	8			0		New	M	1	
18244	LA GRANJA	06/28/1967	Active	1	7	0	0	0	0.00%	7			0	1	None		N/A	
18253	LA REINA	06/26/1963	Active	1	9	1	0	1	12.50%	13			0		New		1	
18245	LAS BARRANCAS	11/04/1958	Active		11	0	0	0	0.00%	11			0		Same	S	18	
18246	LAS CONDES	05/06/1952	Active		13	0	0	0	0.00%	13			0		Same	P,M	3	
18249	LAS CONDES MANQUEHUE	06/18/1970	Active		15	0	0	0	0.00%	15			0		New	M	1	90+ Days
37955	MACHALI	01/15/1980	Active	1	8	0	0	0	0.00%	7			0		New	P	1	
18254	MAIPU	11/19/1954	Active	1	19	0	0	0	0.00%	21			0		New	T,M	0	
31859	MAIPU LIB GRAL BRNDO O'HIGGINS	03/23/1976	Active	1	7	0	0	0	0.00%	8			0		Same	P,T	3	
18255	MELIPILLA	12/05/1949	Active	1	14	0	0	0	0.00%	18			0		New	P,M	26	
18256	NUNOA	11/14/1951	Active		26	0	0	0	0.00%	25			0		New	T,M	1	\$393.72
31858	NUNOA MACUL	03/17/1976	Active		16	0	0	0	0.00%	11			0		New		0	
54399	PADRE HURTADO	04/27/1993	Active		11	0	1	-1	-8.33%	10	9		0		Same	M	0	
18259	PENAFLOLOR	06/13/1949	Active		13	2	3	-1	-7.14%	14	10		0		New	M	3	



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43755	PENALOEN	04/09/1984	Active		7	0	0	0	0.00%	7			0	Same	T	18		
18261	PROVIDENCIA	10/26/1951	Active		16	0	0	0	0.00%	17			0	New	T	4	90+ Days	
27987	PROVIDENCIA PUCARA	01/15/1974	Active		9	0	3	-3	-25.00%	8	2		0	New	S	2		
18262	PUENTE ALTO	11/17/1951	Active		28	0	0	0	0.00%	27			0	Same	T,M	0	90+ Days	
18263	QUINTA NORMAL	05/07/1952	Active		9	0	0	0	0.00%	9			0	Same	T	0		
18264	RANCAGUA	04/29/1949	Active		24	0	0	0	0.00%	23			0	New		1		
18265	RENCA	12/07/1961	Active	1	15	0	2	-2	-11.76%	10	2		0	Same	M	0		
18266	RENGO	01/10/1950	Active	1	6	0	0	0	0.00%	6			0	Same		24	90+ Days	
18267	SAN ANTONIO LLO LLEO	06/08/1949	Active	2	13	0	0	0	0.00%	13			0	New	S,M	20		
18268	SAN BERNARDO	08/11/1949	Active		17	0	0	0	0.00%	10			0	Same	P,T,M	0		
18269	SAN FERNANDO	11/08/1949	Active	1	22	0	0	0	0.00%	24			0	New		3		
49452	SAN JOAQUIN GABRIELA MISTRAL	04/28/1989	Active		14	0	0	0	0.00%	13			0	Same		0	90+ Days	
42555	SAN RAMON	04/01/1983	Active		10	0	0	0	0.00%	10			0	Same	T,M	1		
18271	SANTA CRUZ	03/15/1951	Active	1	11	0	0	0	0.00%	11			0	Same	S,T,M	14		
29923	SANTIAGO CANADILLA	11/12/1974	Active		11	0	0	0	0.00%	11			0	Same	S,T,M	24		
53010	SANTIAGO CERRO NAVIA ORIENTE	05/01/1992	Active		11	0	1	-1	-8.33%	11	3		0	Same	S,T,M	5		
31309	SANTIAGO CONCHALI-LA PIRAMIDE	10/28/1975	Active		22	0	0	0	0.00%	22			0	New	S,T,M	23	90+ Days	
18276	SANTIAGO DIEGO PORTALES	01/10/1972	Active		9	0	0	0	0.00%	11			0	Same	S,T	9		
18272	SANTIAGO FUNDADOR	04/24/1948	Active		34	1	0	1	3.03%	32			0	New		0		
29963	SANTIAGO LA CHIMBA	11/22/1974	Active		10	0	0	0	0.00%	10			0	New	P,M	16		
52110	SANTIAGO LA PINTANA CENTRO	10/24/1991	Active	2	10	0	0	0	0.00%	9			0	Same	T,M	42		
18257	SANTIAGO LOS GUINDOS	06/22/1970	Active		10	0	0	0	0.00%	13			0	Same	T	11		
52130	SANTIAGO MACUL	10/31/1991	Active		15	0	0	0	0.00%	17			0	Same	P,M	1	90+ Days	
30130	SANTIAGO PERU-RECOLETA	01/17/1975	Active	1	5	0	0	0	0.00%	5			0	Same	T,M	1		
18273	SANTIAGO SANTA ROSA	06/12/1970	Active		14	0	1	-1	-6.67%	13	36		0	Same	S,T,M	0		
18277	TALAGANTE	01/28/1950	Active		9	0	0	0	0.00%	9			0	New	S,T,M	24		



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Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

Club Number	Club Name	Charter Date	Current Status*	Cancellation Date
18233	BUIN	10/27/1951	Cancelled(8)	12/31/2010
18238	CURACAVI	06/12/1973	Cancelled(6)	03/31/2011

Current Total Clubs Count	YTD New Clubs Count	YTD Cancelled Clubs Count	YTD Net Club Gain	Current Total Members Count	YTD Add	YTD Drop	YTD Net Growth	YTD Net Growth %	Member Count 12 Months Ago	Average Member Count Per Club	% of Clubs with less than 20 members	% No MMR in 3 Months	% No Officer Report in 12 Months	% of Clubs with balance 90+ days	Number of Clubs in Status Quo	% Status Quo Clubs in Financial Suspension	Number of Cancelled Clubs	Average Cancelled Club Age	Members Lost Due to Cancellation	% of Clubs Cancelled for Non-Financial Reasons
50	0	0	0	675	6	14	-8	-1.17%	672	14	86%	2%	4%	20%	1	0%	0	0	0	0%

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18303	LOS ANGELES	12/10/1949	Active		32	1	0	1	3.23%	30			0		New	M	0	90+ Days			
45135	LOS ANGELES CENTRO	06/25/1985	Active		10	0	1	-1	-9.09%	11	5		0		New	P,M	20				
18305	LOTA	06/12/1949	Active	1	12	0	0	0	0.00%	12			20	1	None		N/A				
18306	MOLINA	11/05/1965	Active	1	7	0	0	0	0.00%	10			1		None		4				
36064	MULCHEN	09/11/1978	Active		16	0	0	0	0.00%	14			0		New	T	1	90+ Days			
18307	NACIMIENTO	06/18/1962	Active		11	0	1	-1	-8.33%	12	7		0		Same	M	1				
18308	PARRAL	11/10/1949	Active	1	15	0	0	0	0.00%	15			13	1	None		N/A	90+ Days			
44298	QUILLON	10/11/1984	Active	1	8	0	0	0	0.00%	8			0		Same		13				
18310	SAN CARLOS	10/15/1950	Active	1	8	0	0	0	0.00%	8			13		Same	T,M	25				
18311	SAN JAVIER	03/20/1956	Active	1	6	0	0	0	0.00%	6			2		Same		13	90+ Days			
18318	SAN PEDRO DE LA PAZ	12/05/1966	Active		11	0	0	0	0.00%	11			0		New	M	0				
59654	SANTA JUANA DE GUADALCAZAR	06/11/1997	Active		5	0	0	0	0.00%	5			0		Same	T	0				
18312	TALCA	10/04/1950	Active	2	13	0	0	0	0.00%	13			12	1	None		N/A				
18313	TALCAHUANO	09/21/1951	Active		22	0	0	0	0.00%	23			0		Same	M	0				
52274	TALCAHUANO ARCO IRIS	12/16/1991	Active		17	0	0	0	0.00%	15			0		New	T,M	0	90+ Days			
51264	TALCAHUANO ARTURO PRAT CHACON	02/05/1991	Active	1	6	0	2	-2	-25.00%	9	4		0		New	P	1				
18314	TOME	12/09/1949	Active	1	24	0	0	0	0.00%	21			0		Same		0				
18315	TRAIQUEN	12/27/1950	Active		11	0	0	0	0.00%	10			2		New	P,T	2	90+ Days			
18316	VICTORIA	01/31/1950	Active	1	23	0	0	0	0.00%	23			5	2	None		N/A	90+ Days			
98407	YUMBEL	01/30/2007	Active		13	0	2	-2	-13.33%	12	5		0		Same		2	90+ Days			
44	0	0	0	657	4	24	-20	-2.95%	649	15	73%	20%	18%	34%	0	0%	0	0	0	0	0%



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Clubs more than two years old																	
42671	ACHAO QUINCHAO	05/27/1983	Active	1	10	0	0	0	0.00%	10		0	Same	M	N/R	90+ Days	
18321	ANCUD	08/13/1950	Active	1	23	0	0	0	0.00%	22		1	1	None	N/A	90+ Days	
34663	CALBUCO	11/29/1977	Active		22	0	0	0	0.00%	19		1	New	P,S,M	4		
18322	CASTRO	10/12/1968	Active	1	11	0	0	0	0.00%	11		1	New	S,M	44	90+ Days	
18324	COYHAIQUE	05/13/1952	Active	1	21	0	0	0	0.00%	21		2	New	M	0	90+ Days	
82258	DALCAHUE	05/18/2004	Active	1	15	0	0	0	0.00%	15		0	New	T,M	18	90+ Days	
18327	FRUTILLAR	01/12/1951	Active		10	0	0	0	0.00%	10		13	1	None	N/A		
18329	LA UNION	07/01/1956	Active		28	0	0	0	0.00%	26		1	New		0		\$21.14
18328	LANCO	03/28/1953	Active	1	15	6	0	6	66.67%	9		0	New	P,M	33		
18332	LLANQUIHUE	07/04/1968	Active	1	15	0	0	0	0.00%	15		1	New		N/R		\$21.14
18331	LONCOCHE	11/17/1954	Active	1	22	1	0	1	4.76%	20		0	New		1		
18333	LOS LAGOS	09/03/1953	Active		13	0	0	0	0.00%	12		0	New	T,M	21		
18334	LOS MUERMOS	10/13/1963	Active	1	21	0	0	0	0.00%	20		6	New	S,T,M	2	90+ Days	\$21.15
18335	MAFIL	10/27/1966	Active	2	15	0	0	0	0.00%	13		2	New	M	1	90+ Days	
18337	OSORNO	03/26/1949	Active		20	1	0	1	5.26%	19		0	New		0		\$21.14
40435	OSORNO PILMAIQUEN	10/01/1981	Active		15	0	1	-1	-6.25%	12	10	0	New		0		\$21.14
34393	OSORNO RAHUE	08/12/1977	Active		19	0	1	-1	-5.00%	20	6	0	1	None	N/A		\$42.28
18339	PANGUIPULLI	10/22/1966	Active	1	9	0	0	0	0.00%	9		2	2	None	N/A		
18341	PUCON	02/22/1964	Active		21	0	0	0	0.00%	17		0	New		3	90+ Days	
18342	PUERTO AYSEN	08/08/1950	Active	1	9	0	2	-2	-18.18%	11	15	0	Same	M	9		\$21.15
18343	PUERTO MONTT	03/24/1949	Active		24	0	1	-1	-4.00%	23	2	0	New		0		\$21.15
34969	PUERTO MONTT ANGELMO	01/30/1978	Active		17	0	0	0	0.00%	17		1	New	P,S,T	1		\$21.14
18344	PUERTO NATALES	12/19/1961	Active	1	12	0	0	0	0.00%	14		1	New	M	N/R	90+ Days	
32540	PUERTO PORVENIR L C	06/28/1976	Active		17	0	0	0	0.00%	14		7	Same	S	0	90+ Days	
18345	PUERTO VARAS	12/07/1952	Active		47	0	0	0	0.00%	47		3	New	P,T	5		\$21.14



Club Health Assessment for District T 4 through July 2011

Club Number	Club Name	Charter Date	Status	Membership						Reports					Finance	LCIF			
			Current Status *	Number of Times on Status Quo within 2 years	Current Member Count	YTD Members Added	YTD Members Dropped	YTD Net Growth	YTD Net Growth %	Member Count 12 Months Ago	Avg. length of service for dropped members	Months Since Last MMR ***	Yrs. Since Last Officer Report	President Rotation	No Active Email **	Months Since Last Activity Report ***	Account Balance	Donations for current Fiscal Year	
						If below 15 members appears in red								If no report in 3 months appears in red	When more than one year appears in red	Notes the officers that do not have an active Email	If no report in 12 months appears in red		
18346	PUNTA ARENAS	04/17/1950	Active		25	0	0	0	0.00%	30				0	Same		0		\$42.28
34115	PUNTA ARENAS CRUZ DEL SUR	06/17/1977	Active		41	8	3	5	13.89%	27	13			0	New	P	1		\$42.28
99544	PUNTA ARENAS GTW NEW CENTURY	06/06/2007	Active		13	4	0	4	44.44%	12				0	New		2		\$21.14
18347	PURRANQUE	02/28/1970	Active		20	0	0	0	0.00%	19				1	New	S	37	90+ Days	
44299	PUYEHUE	10/11/1984	Active	1	17	0	0	0	0.00%	22				1	New	M	N/R		
64582	QUELLON	06/28/2001	Active	1	18	0	0	0	0.00%	19				1	New	P	1		
82329	QUEMCHI	05/18/2004	Cancelled(6)	1	0	0	3	-3	-100.00%	11	7			0	1	None	N/A		
18348	RIO BUENO	10/01/1950	Active		23	0	0	0	0.00%	21				0	New	P,T	6	90+ Days	
18352	TEMUCO	04/07/1949	Active		13	0	0	0	0.00%	18				2	Same	M	13		
42556	TEMUCO ANTUMALAL	04/08/1983	Active		28	0	0	0	0.00%	27				0	New		1	90+ Days	\$84.57
33097	TEMUCO NIELOL	12/08/1976	Active		15	0	0	0	0.00%	10				1	New	T	1		\$21.14
47671	TEMUCO PADRE LAS CASAS	08/17/1987	Active		14	0	0	0	0.00%	14				1	Same		13		
18353	VALDIVIA	03/28/1949	Active		30	0	0	0	0.00%	29				1	New	P	1		\$21.14
33553	VALDIVIA ISLA TEJA	03/28/1977	Active		37	0	0	0	0.00%	40				0	New		0		\$42.28
18355	VILLARRICA	08/22/1955	Active	1	13	0	0	0	0.00%	11				1	New	P,S,T	23		

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

Club Number	Club Name	Charter Date	Current Status*	Cancellation Date
50007	CHONCHI	12/01/1989	Cancelled(6)	06/30/2011
33229	MAULLIN	01/19/1977	Cancelled(8)	06/30/2011
52367	TEMUCO ARAUCANIA	01/02/1992	Cancelled(6)	07/31/2010
62692	VILCUN-SAN PATRICIO	01/12/2000	Cancelled(6)	09/30/2010

Current Total Clubs Count	YTD New Clubs Count	YTD Cancelled Clubs Count	YTD Net Club Gain	Current Total Members Count	YTD Add	YTD Drop	YTD Net Growth	YTD Net Growth %	Member Count 12 Months Ago	Average Member Count Per Club	% of Clubs with less than 20 members	% No MMR in 3 Months	% No Officer Report in 12 Months	% of Clubs with balance 90+ days	Number of Clubs in Status Quo	% Status Quo Clubs in Financial Suspension	Number of Cancelled Clubs	Average Cancelled Club Age	Members Lost Due to Cancellation	% of Clubs Cancelled for Non-Financial Reasons
39	0	1	-1	758	20	11	9	1.20%	736	19	56%	10%	10%	33%	0	0%	1	92	3	0%



Club Health Assessment for District T 4 through July 2011

Club Number	Club Name	Charter Date	Status		Membership					Reports					Finance	LCIF			
			Current Status *	Number of Times on Status Quo within 2 years	Current Member Count	YTD Members Added	YTD Members Dropped	YTD Net Growth	Member Count 12 Months Ago	Avg. length of service for dropped members	Months Since Last MMR ***	Yrs. Since Last Officer Report	President Rotation	No Active Email **	Months Since Last Activity Report ***	Account Balance	Donations for current Fiscal Year		
					If below 15 members appears in red					If net loss is greater than 20% appears in red			If no report in 3 months appears in red	When more than one year appears in red		Notes the officers that do not have an active Email	If no report in 12 months appears in red		

* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

** - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

***- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.